

2015-2016 GREATER OSCEOLA PARTNERHIP PROPOSED BUDGET

BUDGET CATEGORIES		FY14 ADOPTED BUDGET:	FY15 ADOPTED BUDGET:	FY16 PROPOSED BUDGET:
REVENUES				
369.000	City of Kissimmee	\$ 80,000	\$ 63,662	\$ 63,662
369.000	City of St. Cloud	\$ 60,000	\$ 38,874	\$ 38,874
369.000	County of Osceola	\$ 300,000	\$ 288,361	\$ 288,361
366.000	Contributions/Donations-Private Sources	\$ -	\$ -	\$ -
389.001	Less 5% Required by Statute	\$ (22,000)	\$ -	\$ -
389.002	Fund Balance	\$ -	\$ 135,219	\$ 158,388
	TOTAL REVENUE:	\$ 418,000	\$ 526,116	\$ 549,285
513.0000 General Government/Financial and Administrative				
EXPENDITURES				
5110000	Executive Salaries	\$ 159,740	\$ 190,000	\$ 190,000
	Employee Salaries	\$ 105,000	\$ 140,000	\$ 140,000
	Employee Benefits	\$ 34,740	\$ 50,000	\$ 50,000
	Moving Expenses	\$ 20,000	\$ -	\$ -
5122000	Car Allowance	\$ 4,050	\$ 4,800	\$ 4,800
	TOTAL PERSONAL SERVICES EXPENDITURES:	\$ 163,790	\$ 194,800	\$ 194,800
5310000	Professional Services	\$ 85,000	\$ 80,000	\$ 34,000
	Branding	\$ 8,000	\$ -	\$ -
	Communications	\$ 7,000	\$ 7,000	\$ 4,000
	Website Development & Maintenance	\$ 40,000	\$ 55,000	\$ 7,000
	Ag Research	\$ 20,000	\$ -	\$ 5,000
	Economic Development Consulting	\$ 10,000	\$ 10,000	\$ 10,000
	Professional/Legal fees	\$ -	\$ 8,000	\$ 8,000
5320000	Accounting and Auditing	\$ -	\$ -	\$ 6,000
	Audit Fees	\$ -	\$ -	\$ 6,000
	County Services-reimbursement	\$ -	\$ -	\$ -
5410000	Communications, Postage, Freight Services	\$ 200	\$ 200	\$ 200
	Postage	\$ 200	\$ 200	\$ 200
5440000	Rentals and Leases	\$ -	\$ 6,000	\$ 6,000
	Office Rental	\$ -	\$ -	\$ -
	Office Equipment	\$ -	\$ 6,000	\$ 6,000
5450000	Insurance	\$ 1,500	\$ 1,500	\$ 1,500
	Liability Insurance	\$ 1,500	\$ 1,500	\$ 1,500
5480000	Promotional Activities	\$ 70,000	\$ 110,434	\$ 165,000
	Promotional Material	\$ 5,000	\$ 10,000	\$ 10,000
	Enterprise Florida	\$ 10,000	\$ 10,000	\$ 25,000
	Florida HighTech	\$ 5,000	\$ 5,000	\$ 5,000
	Marketing - Advertising	\$ 16,000	\$ 38,281	\$ 50,000
	Marketing - Direct Mail	\$ 17,000	\$ 25,000	\$ 25,000
	Marketing - Fees	\$ 17,000	\$ 22,153	\$ 50,000
5490000	Other Current Charges and Obligations	\$ 450	\$ 6,500	\$ 8,000
	Legal Ads	\$ 450	\$ 2,000	\$ 2,000
	Misc	\$ -	\$ 4,500	\$ 6,000
5511000	Office Supplies	\$ 3,500	\$ 5,000	\$ 6,000
5512000	Office Equipment	\$ -	\$ -	\$ -
5540000	Training, Books, Publications, Subscriptions and Memberships	\$ 3,000	\$ 5,272	\$ 6,500
	Professional Memberships	\$ 2,500	\$ 3,772	\$ 4,500
	Publications/Subscriptions	\$ 500	\$ 1,500	\$ 1,500
5541000	Registration	\$ 2,500	\$ 2,970	\$ 3,000
5400000	Travel and Per Diem	\$ 9,000	\$ 16,000	\$ 20,000
	Travel - Professional Development	\$ 4,500	\$ 7,000	\$ 7,000
	Travel - Marketing	\$ 4,500	\$ 9,000	\$ 13,000
5520000	Prospect Hosting & Groundbreaking Events	\$ 8,000	\$ 8,000	\$ 9,400
	TOTAL OPERATING EXPENDITURES:	\$ 346,940	\$ 436,676	\$ 460,400
99.01	Reserve for Cash (10% of Revenue)	\$ 41,800	\$ 52,612	\$ 52,285
99.02	Reserve for Contingency (7% of Revenue)	\$ 29,260	\$ 36,828	\$ 36,600
	TOTAL NON-OPERATING EXPENDITURES:	\$ 71,060	\$ 89,440	\$ 88,885
	TOTAL EXPENDITURES:	\$ 418,000	\$ 526,116	\$ 549,285
	REVENUE minus EXPENDITURES			\$ 0